

# QUARTERLY REPORT FOR THE PERIOD ENDED 31 MARCH 2025

28 April 2025

# HIGHLIGHTS

		Q3 FY24	Q2 FY25	Q3 FY25
•	Quarterly gross sales revenue:	A\$101.2m	A\$141.2m	A\$123.0m
•	Sales receipts:	A\$107.7m	A\$145.9m	A\$124.6m
•	Closing cash and short term deposits:	A\$616.7m	A\$308.3m	A\$268.9m
•	Total REO production:	3,545t	2,617t	1,911t
	• NdPr production:	1,724t	1,292t	1,509t
•	Cash payments for CAPEX, exploration and development	A\$97.7m	A\$140.9m	A\$71.3m

## **CEO REVIEW**

During the quarter, Lynas commenced commissioning of the new Heavy Rare Earth separation circuit. A small quantity of Holmium concentrate has been produced by the circuit, and separation of Dysprosium (Dy) has commenced. First production of Dy is expected in May, followed by Terbium (Tb) in June.

This is an exciting development for Lynas and our customers and sets Lynas apart as the only commercial producer of separated Heavy Rare Earth products outside China. In recognition of the importance of these products in supply chain resilience, Lynas has engaged with target customers. Our pricing offer reflects the high demand for these products outside China rather than the market index which is based on inside China transactions.

Recent global trade and policy changes have affected rare earths trade and markets. The 2-way flow of rare earth materials between the US and China has ceased as a result of the tariffs levied in each jurisdiction. Further, the Chinese government has introduced export restrictions on Heavy Rare Earths and associated products which has led to a pause on all exports of rare earth magnets containing HRE from China.

Lynas' unique role as the largest supplier of separated rare earths ex-China, and the imminent addition of Dy and Tb to our product range, means that we are ideally positioned to contribute to supply chain diversification and to benefit from favourable market conditions. We expect it will take some time for customers to reorganise supply chains and agreements, however, this presents an opportunity for a sustained market restructure. Lynas is engaging with direct and indirect customers to develop new sales agreements.



Sales revenue for the quarter was A\$123.0m and sales receipts were A\$124.6m as we continued to focus on supplying our highest value strategic customers. Quarterly total rare earth oxide (REO) production was 1,911 tonnes and NdPr production was 1,509 tonnes. During the quarter, projects to support the delivery of the Lynas 2025 target production of 10.5kt/annum continued. This included kiln maintenance at Lynas Malaysia and process modifications at the Kalgoorlie Facility to enhance the quality of Mixed Rare Earth Carbonate (MREC).

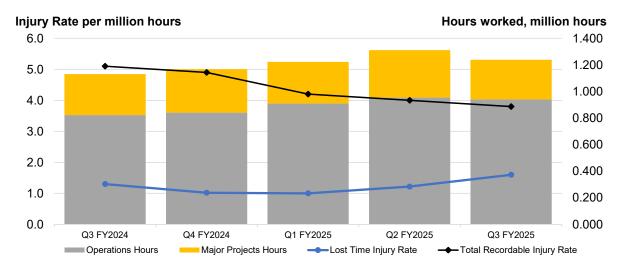
At Mt Weld, Lynas continued to deliver excellent concentrate production volumes during the quarter, sufficient to supply feedstock to both the Lynas Kalgoorlie and Malaysia processing facilities. This was assisted by the dewatering circuit which was delivered and commissioned in the prior quarter as part of Stage 1 of the Mt Weld expansion project. This has delivered both cost and quality improvements.

Pre-construction activities continued on our U.S. project during the period, including progressing engineering on the alternative pathway identified to resolve the previously reported wastewater management challenges at the Seadrift site. We are in discussion with the U.S. Government regarding the additional CAPEX required to implement this alternative pathway. We are also reviewing the potential cost implications for the U.S. project as a consequence of recent announcements on global tariffs.

# SAFETY AND ENVIRONMENT

Lynas is committed to ensuring the Company's operations and projects around the world are consistent with national and international safety and sustainability best practice.

The Company-wide 12-month rolling Lost Time Injury Rate, as at the end of March 2025, was 1.6 per million hours worked while Total Recordable Injury Rate was 3.8 per million hours for the same period.



At Lynas we are proud of our full compliance with local laws and regulations and adoption of international best practices. Information concerning the Company's environmental monitoring programs is available at <u>www.LynasRareEarths.com</u>.

### MARKETING AND SALES

	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
Sales Volume REOt	2,310	3,231	2,837	2,871	2,434
Gross Sales Revenue <sup>1</sup>	A\$101.2m	A\$136.6m	A\$120.5m	A\$141.2m	A\$123.0m
Average Selling Price <sup>2</sup>	A\$43.8/kg	A\$42.3/kg	A\$42.5/kg	A\$49.2/kg	A\$50.5/kg
Sales Receipts (cash)	A\$107.7m	A\$117.5m	A\$127.5m	A\$145.9m	A\$124.6m

(1) Gross sales revenue excludes any other income / expenses from price adjustments on quotational sales.

(2) Average selling price excludes price adjustments.

Note: Sales information in this report is provided on an unaudited basis

The average selling price across our rare earth products improved during the period to A\$50.5/kg, the highest average selling price since the December 2022 quarter. This is due to a continued focus on the highest value strategic customers, complemented by favourable foreign exchange rates.

Market conditions remained challenging during the quarter as rare earths market pricing continued at low levels, with a small improvement in the NdPr market price at the end of the quarter. The average NdPr market price was US\$53/kg ex VAT during the quarter.

Lynas achieved sales revenue of A\$123.0m and sales receipts of A\$124.6m, with production levels continuing to be managed in line with market demand and with a view to potential changes in the market environment following recent global tariffs and trade announcements.

Lynas expects market volatility to continue through the June 2025 quarter as a result of the new global tariff environment and China export controls.

Sales activities continue to focus on building the Lynas strategic customer base. Key strategies include increasing the number of direct end customer agreements and working with new magnet makers to ensure guaranteed supply chains for critical applications and key industries. Lynas continues to pursue a balanced pricing portfolio including pricing agreements which are independent of the market index.

Our pricing offer for the new Heavy Rare Earths products reflects the high demand for these products outside China rather than the market index which is based on inside China transactions.

Lynas maintained a stable Average Selling Price throughout the quarter and continued to serve key strategic customers.

	NdPr Oxide China Domestic Price (VAT excluded) <sup>3</sup>							
	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	Jan	Feb	Mar
USD/kg	47	46	48	51	53	49	53	54
Base 100	100	98	102	109	113	104	113	115



	Dy Oxide China Domestic Price (VAT excluded) <sup>3</sup>							
	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	Jan	Feb	Mar
USD/kg	235	239	213	208	205	199	208	206
Base 100	100	102	91	89	87	85	89	88

	Tb Oxide China Domestic Price (VAT excluded) <sup>3</sup>							
	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	Jan	Feb	Mar
USD/kg	682	739	650	712	750	703	741	799
Base 100	100	108	95	104	110	103	109	117

(3) Source: Asian Metal

### OPERATIONS

#### Upstream

Mining continued through the quarter, and excellent concentrate production secured enough feedstock to supply both Lynas Kalgoorlie and Malaysia until the start-up of the Mt Weld Expansion project Stage 2 (balance of plant). Stage 1 (the dewatering circuit) started operation in the previous quarter and ran smoothly through the March quarter, delivering cost and quality improvements.

The Mt Weld Project and Operations teams are working closely together to ensure smooth commissioning and ramp-up of Phase 2, expected in Q1 FY26.

#### **Downstream**

	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
Ready for Sale Production Volume Total REO	3,545t	2,188t	2,722t	2,617t	1,911t
Ready for Sale Production Volume NdPr	1,724t	1,504t	1,677t	1,292t	1,509t

During the quarter, projects to support the delivery of the Lynas 2025 target production of 10.5kt/annum continued.

Kiln maintenance at Lynas Malaysia reduced kiln availability to 2 kilns in January and 3 in February and March. At the Kalgoorlie Facility, process modifications commenced to enhance the quality of MREC which will improve processing performance at Lynas Malaysia.

Run rate production significantly increased by the end of the quarter and the production team is now focused on stabilising higher run rate production.

At the same time, modifications needed for producing separated Dysprosium and Terbium were completed and the production team started to fill and commission the new dedicated solvent extraction circuit. A small



quantity of Holmium concentrate has been produced and the circuit has now begun separating Dysprosium (Dy). First production of Dysprosium and Terbium is expected in May and June respectively.

### LYNAS GROWTH PROJECTS

#### Lynas Malaysia

Initiatives at Lynas Malaysia continue to be executed safely, reaching 1.4 million hours of work LTI free.

During the quarter, a new calcination system was implemented. This system is larger and more cost efficient than the existing plant.

The commissioning of the new Heavy Rare Earths circuit positions Lynas as the only producer of Dysprosium and Terbium outside China. Ultimately, 4 new products will be added to Lynas' product range: Dysprosium, Terbium, unseparated Samarium/Europium/Gadolinium and Holmium concentrate. Dysprosium and Terbium are essential components for high performance magnets and some electronic components and demand for these materials is high.



Photo: New furnaces for calcination



Photo: New Heavy Rare Earth Solvent extraction circuit



### **Mt Weld Expansion**

The Mt Weld Expansion project is progressing as planned and within budget. The process plant construction is forecast to be complete by the end of FY25 with circuits progressively commissioned as construction is completed. Construction of minor non-process infrastructure that is not critical for production will continue into the first half of FY26.

The Stage 1 Concentrate dewatering circuit is now fully integrated into operations and is performing as designed.

Stage 2 (balance of plant) is in the final stages of construction and commissioning activities are ramping up. The High Voltage switch room was energised and is now distributing power supplied from the new power station. Commissioning of the crushing circuit and water treatment plant commenced during the quarter and will be complete before the end of FY25. Commissioning of the grinding and flotation circuits is planned to commence in the June quarter of FY25. The circuit has been designed to enable continued operation of the existing facility during commissioning, providing a lower-risk pathway to ramp-up.

Construction of the Hybrid Power Station is also progressing as planned. Operation of the gas power generation assets commenced during the quarter and construction of the solar farm and footings for wind turbines are well progressed and on schedule.



Photos: Mt Weld Expansion crusher circuit commissioning (left) and Solar farm construction progress (right)

#### **United States**

During the quarter, members of the U.S. Rare Earths Processing Facility project team were in Texas engaging with Seadrift project stakeholders and U.S. engineering contractors.

Engineering has progressed on the alternative pathway identified to resolve the previously reported wastewater management challenges at the Seadrift site. Additional CAPEX will be required to implement the alternative pathway. Lynas is in discussion with the U.S. Government (USG) regarding this additional CAPEX.

At the same time, Lynas is actively re-evaluating options to accelerate and optimise the CAPEX and OPEX of the U.S. project.

Lynas is also reviewing the potential cost implications for the project as a consequence of recent announcements on global tariffs.



## FINANCE

### **Cash Position**

A summarised cash flow for the quarter ended 31 March 2025 is set out below.

	A\$ million	A\$ million	
CASH FLOW	Mar 25 quarter <sup>1</sup>	FY25 YTD <sup>1</sup>	
Cash Inflows			
Receipts from customers	124.6	398.0	
Refund of security deposits	-	(0.1)	
Cash Outflows			
Payment for production, administration and royalty costs	(95.0)	(278.9)	
Payments for capex, exploration and development <sup>2</sup>	(71.3)	(337.2)	
Payment for income taxes	(1.1)	(14.8)	
Payments for extinguishment of rehabilitation liability	(1.4)	(24.0)	
Payments of borrowings	-	(16.1)	
Net interest received	3.0	12.5	
Net exchange rate adjustment	1.8	5.7	
OPENING CASH AND SHORT TERM DEPOSITS	308.3	523.8	
CLOSING CASH AND SHORT TERM DEPOSITS	268.9	268.9	

Commencing in February 2025, Lynas Kalgoorlie costs transitioned from the Capital account to the Operating account.

(1) Financial information in this report is provided on an unaudited basis.

(2) Primarily related to continuing investment in Lynas growth projects.

Authorised by: Sarah Leonard Company Secretary